

October 5, 2001

Mr. David J. Koch
Fiber Network Solutions
6816 Lauffer Road
Columbus, OH 43231

Dear Mr. Koch:

Congratulations! On behalf of the entire editorial staff at *Inc* magazine, I'm pleased to inform you that Fiber Network Solutions has been ranked #68 on the 2001 Inc 500 list of America's fastest-growing privately held companies.

Fiber Network Solutions joins an elite group of growth companies that are making a significant contribution to the U.S. economy. Your company's achievement will be nationally recognized by millions of readers – including your customers, vendors, investors, and business partners.

The 2001 Inc 500 list continues a twenty year tradition of acknowledging the success of America's fastest-growing private businesses. In the past, a ranking on the Inc 500 has often been an early indicator of future accomplishments on a global scale. Companies that have made the Inc 500 include Timberland, The Sharper Image, Patagonia, Microsoft, Intuit, Stonyfield Farm, The Pleasant Company, Domino's Pizza, Oracle, Princeton Review, Morningstar, E-Trade, and, with the release of this year's list, Fiber Network Solutions. As you can see, you're in very good company.

Again, congratulations on making the list. We wish you and your associates continued growth and prosperity.

Sincerely,



George Gendron
Editor-in-Chief



The Magazine for Growing Companies

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